## Lesson

Question

## Lesson Goals

Analyze the pros and cons of different types of mortgages.

of mortgages.

Learn how
to choose a mortgage effectively.

## Words to Know

Fill in this table as you work through the lesson. You may also use the glossary to help you.

|  | the level of trustworthiness of a borrower |
| :--- | :--- |
|  | an event or outcome that happens as a result of previous <br> decisions and actions |
|  | the amount of money initially borrowed as part of a loan |
|  | a legal agreement that determines repayment for a loan used to <br> buy a home or other property |

## Mortgages and Home Ownership

## Mortgages

A mortgage is a $\square$ agreement between a person and a bank.

- A borrower agrees to a loan amount, an $\square$ , and a payment term.
- The borrower pays the $\square$ back over time, usually over many years.


## Mortgages are necessary for most people.

## Budgeting for Larger Expenses



- can last for up to 30 years or more.
- should make up no more than 20-25\% of a budget.

Mortgages involve careful planning.

## Mortgages and Home Ownership

## Principal

In a mortgage, the principal is the amount of money initially from the lender.

This can include:

- the full price of the house.
- additional



## Sample Mortgage

Home price: $\$ 300,000$
Repayment terms: 30 years
Principal: \$300,000

## Down Payments

A down payment is required for most mortgages.

## Sample Mortgage

Home price: $\$ 300,000$
Down payment percent: $20 \%$
Down payment: $\$ 60,000$ loan and your credit score.

- Down payments range from
$\square \%$ of the price of the home.


## Fees

A mortgage often involves additional fees.

- Fees charged by the

the loan
.


| Components | Cost |
| :--- | ---: |
| Principal after down <br> payment | $\$ 240,000$ |
| Origination fee | $\$ 1,200$ |
| Closing costs | $\$ 4,800$ |
| Total principal | $\$ 246,000$ |
| Additional taxes | $\$ 4,000$ |

## Instruction

## Mortgages and Home Ownership

## Interest Rates

The interest rate is the

of borrowing money and is listed as a percentage.

- Average rates
 as a consequence of changes in the market.
- Lenders review a borrower's
 interest rate to offer.

Circle the interest rate at which it was really bad time to buy a house.

Average Interest Rate for a 30-Year, Fixed-Rate Mortgage


## Points



- The cost of a point often equals
 percent of the loan amount.

|  | Number of points |  |  |
| :---: | :---: | :---: | :---: |
|  | $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{2}$ |
| Borrower <br> cost | $\$ 0$ | $\$ 2,400$ | $\$ 4,800$ |
| Interest <br> rate | $5.0 \%$ | $4.0 \%$ | $3.0 \%$ |

- Points can lower the interest rate in varying amounts.


## Instruction

## Mortgages and Home Ownership

## Monthly Payments

There are many factors that can affect your monthly payment.

- Down payment

- Loan amount
- Loan $\square$


## Types of Mortgages

Mortgages are commonly set up in three different ways.


## Fixed Rate Mortgages

A fixed-rate mortgage is the $\square$ type of mortgage.

- The interest rate stays $\square$ through the life of the loan.
- The outside economy does not affect the interest rate or monthly payments.


## Mortgages and Home Ownership

Calculating a Fixed-Rate Mortgage Payment

| Components | Cost |
| :--- | :---: |
| (P) Principal | $\$ 200,000$ |
| (R) Monthly interest rate | $.4 \%$ |
| (n) Total number of monthly payments (30-year term) | 360 |
| (M) Monthly payment |  |

Circle the principal in the formula.
Formula for monthly payment:

$$
M=P \frac{\left[R(1+R)^{n}\right]}{\left[(1+R)^{n}-1\right]}
$$

## Calculating a Fixed-Rate Mortgage Payment

| Component | Cost |
| :--- | :---: |
| (P) Principal | $\$ 200,000$ |
| (R) Monthly interest rate | $.4 \%$ |
| (n) Total number of monthly payments (30-year term) | 360 |
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Circle the principal in the formula.
Formula for monthly payment:

$$
M=200,000 \frac{\left[.004(1.004)^{360}\right]}{\left[(1.004)^{360}-1\right]}
$$

## Instruction

## Mortgages and Home Ownership

Calculating a Fixed-Rate Mortgage Payment

| Component | Cost |
| :--- | :---: |
| (P) Principal | $\$ 200,000$ |
| (R) Monthly interest rate | $.4 \%$ |
| (n) Total number of monthly payments (30-year term) | 360 |
| (M) Monthly payment |  |

Formula for monthly payment:

$$
M=200,000 \frac{[.017]}{[3.208]}
$$

## Fixed-Rate Mortgages: Pros and Cons

## Pros

- The interest rate stays the
 over the entire term.
- Monthly payments are

- If interest rates rise on the market, a borrower could benefit by keeping a lower rate.


## Cons

- If interest rates $\square$ on the market, a borrower could be stuck paying a $\square$ rate.


## Mortgages and Home Ownership

## Adjustable-Rate Mortgages

An adjustable-rate mortgage (ARM) is another common type of mortgage.

- The interest rate can $\square$ on a yearly basis.
- Changes are often tied to Federal Reserve interest rates.
- The amount a rate can change is usually $\square$

Sample Mortgage
Interest in year 1: 4.5\%
Interest in year 15: 5.2\%
Interest in year 30: 6.9\%

## The Effect of Adjustments

Before adjustment

| Component | Cost |
| :--- | :---: |
| $(P)$ Principal | $\$ 200,000$ |
| $(R)$ Monthly interest rate | $.4 \%$ |
| (n) Total number of monthly payments remaining | 360 |
| (M) Monthly payment | $\$ 1,059.85$ |

The annual interest rate is $\square$

## Mortgages and Home Ownership

## The Effect of Adjustments

Before adjustment

| Component | Cost |
| :--- | :---: |
| $(P)$ Principal | $\$ 200,000$ |
| $(R)$ Monthly <br> interest rate | $.4 \%$ |
| (n) Total number of <br> monthly payments <br> remaining | 360 |
| (M) Monthly <br> payment |  |

After adjustment

| Component | Cost |
| :--- | :---: |
| $(P)$ Principal | $\$ 187,000$ |
| $(R)$ Monthly <br> interest rate | $(4.8 \rightarrow 6.0) .5 \%$ |
| (n) Total number of <br> monthly payments <br> remaining | 336 |
| (M) Monthly <br> payment |  |

## Adjustable-Rate Mortgages: Pros and Cons

## Pros

- Lenders often give borrowers lower
$\square$ interest rates.
- A drop in interest rates could mean lower monthly payments.


## Cons

- A rise in interest rates would mean
$\square$ monthly payments.
- Higher monthly payments could mean a larger overall payment.


## Mortgages and Home Ownership

## Balloon Payment Mortgages

In a balloon payment mortgage, the majority of the principal is due in $\square$ payment.

- The borrower agrees to make regular payments for a (often between five and ten years).
- The borrower pays interest and repays some of the principal.
- At the end of the term, the remaining principal is due
$\square$


## Sample Balloon Payment

| Component | Cost |
| :--- | :---: |
| Principal | $\$ 200,000$ |
| Monthly interest rate | $.333 \%$ |
| Monthly payment | $\$ 954$ |
| Total interest paid | $\$ 52,286$ |
| Total principal paid | $\$ 26,296$ |
| Remaining payment | $\$$ |

## Sample Terms

## Loan amount: \$200,000

Regular payment term: 7 years
Fixed rate interest: 4.0\%

## Instruction

## Mortgages and Home Ownership

## Balloon Payment Mortgages: Pros and Cons

Pros

- It can allow the borrower to

expense of buying a house.
- It can be a good choice for a borrower who plans to sell the home
$\square$ the term is over.


## Cons

- A borrower may $\square$ the
home and equity if unable to afford the final balloon payment.

Balloon payment mortgages are useful for certain borrowers.

## Mortgages and Home Ownership

Lesson<br>Question

What factors do home buyers need to consider when taking on a mortgage?

## Answer

## Review: Key Concepts

There are many factors that need to be taken into consideration when buying a home.


Types of mortgages

- Principal

- Fees

- Points

Use this space to write any questions or thoughts about this lesson.

